

## **Challenge**

- Verify the installation of new trolley
- Perform commissioning remotely

## **Solution**

- Demo of the new system to the customer
- Commissioning was performed by experts onshore

## **Testimonial**

"The digital solution enabled us to showcase our good work to the customer, strengthening our relationship and saving money at the same time"

## Results

- √ \$50K costs saved
- ✓ Installation correct 1<sup>st</sup> time
- ✓ Improve customer relationship

